

# Mentor Securities

## Full Service Investment Bank

### Advisory Services

- Targeted acquisitions
- Divestitures
- Strategic alternative analysis
- Management and Leveraged buyouts
- Fairness opinions
- Business and IP
- Valuations
- Appraisals
- ESOPs
- JV/strategic alliances
- Board presentations
- Court testimony

### Core Competence

- Deal structuring
- Tactical advice
- Industry/market intelligence
- Buyer/seller sources
- Financing sources
- Valuation expertise
- IP focus
- Battle tested by third party scrutiny – SEC, IRS, States' Dept of Corporations, Federal Government
- Entrepreneurs
- Business operators
- Board and Special committee experience

### Capital Markets

- Market insights
- Debt/equity placements
- Mezzanine/bridge funding
- Capital structure analyses
- Debt restructuring
- Selection of public underwriters
- Focus on middle market deals

### Mergers & Acquisitions

- Create competitive auctions
- Support highest industry sector multiples
- Readily assess strategic/PEG buyers
- Access financing sources for optimum leverage
- Private and public clients
- Select professionals with deep industry expertise (e.g. sports, branded consumer products, entertainment/media)